



As part of the Indian Aditya Birla Chemicals Group, *CTP* Advanced Materials GmbH is a global chemical company specializing in the development and production of epoxy hardeners and modified epoxy resins. In connection with our support service, our products are used in particular for the protection of civil engineering structures, as industrial floor and water protection coatings. But also, for the manufacture of rotor blades for wind turbines, automotive construction and casting resins for mineral cast beds for machine tools and electrical insulation materials. Experience and innovation, absolute customer orientation and a high level of quality awareness are the foundations of our continuous growth.

In order to remain successful, we are looking for a motivated and committed person to support our sales team to join immediately

Business Development Manager (m/w/d) Coating- and Civil Engineering Segment

in Ruesselsheim



Your tasks:

- Development and implementation of sustainable growth strategies of coating and civil engineering products in cooperation with the sales team
- Innovative marketing of Epotec®- and CeTePox® brands in the EU region
- Expansion and improvement of sales volume for new and existing customers
- Opening up new markets
- Monitoring the achievement of sales targets and their realization
- Market observation & analysis

Your profile:

- Completed commercial or technical apprenticeship or Bachelor or Master of Business Administration
- Several years of experience in sales or strategic planning in the chemical industry, preferably industry know-how in the areas of coating & civil engineering
- Very good spoken and written English skills, other languages are an advantage
- High willingness to travel
- Independent, systematic and detail-oriented working method

Our offer:

- Demanding and varied work in an international environment with a lot of development potential
- Short communication channels as well as training and development
- Occupational health management and offers for company sports; Ergonomic workplaces
- Company pension plan and capital formation savings payment
- 30 days of vacation
- familiar working atmosphere; Corporate events
- Very good traffic connections to the A 60 / A 67 and A 3; Free parking

If you are interested in this challenging task, then apply in English directly under: <u>bewerbung@ctpgmbh.de</u>